



Northern Arizona

searchprescottrealestate.com



THE
CODY ANNE TEAM

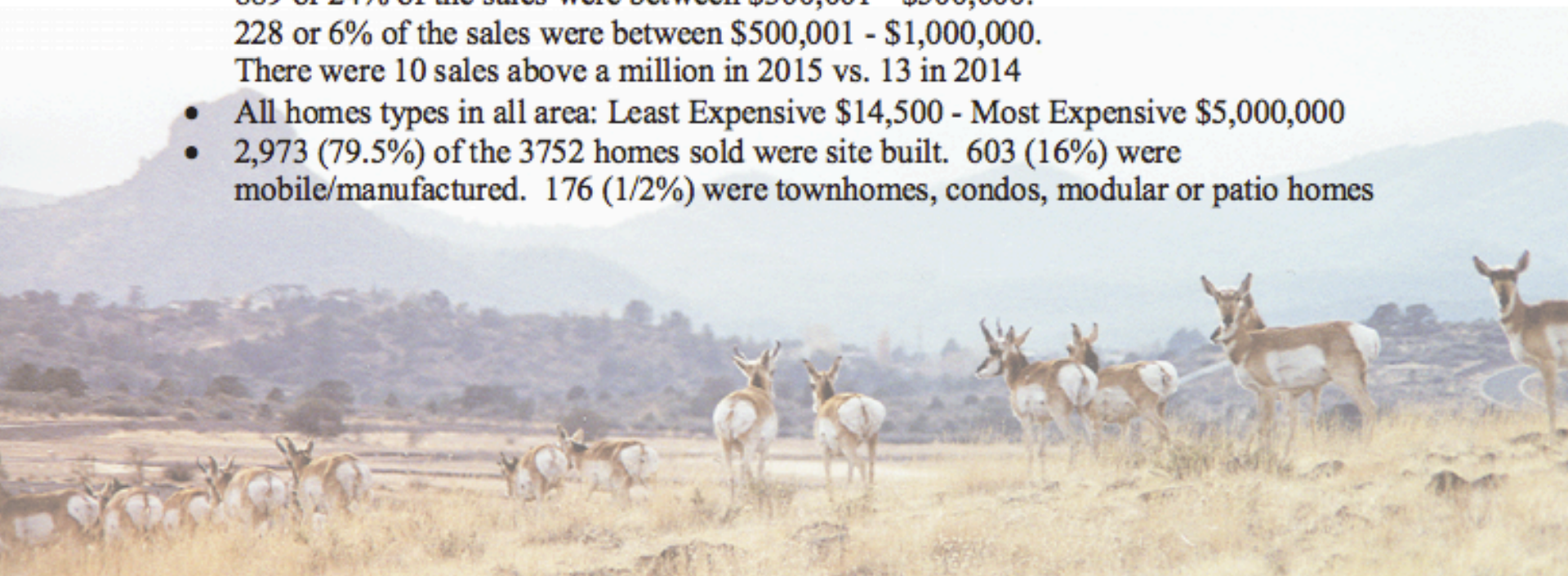
PRESCOTT AREA REAL ESTATE BY THE NUMBERS – 2015 Annual Report

These figures represent 2015 annual data on Residential Properties in PAAR. Statistics represent Stick Built, Manufactured, Condos, Townhomes and Patio Homes sales only.

These numbers do not include: new construction (unless listed on MLS), multifamily, vacant land, commercial, fsbo, courthouse auctions or business properties.

2015 – Random Facts

- Median sold \$/sqft for a site built homes (SBH) was \$158/sqft in Prescott & \$135/sqft in Prescott Valley
(2014: Median sold \$/sqft for a SBH's in Prescott was \$150/sqft & \$127/sqft in PV)
- ~10 homes a day closed in 2015
- The average list to sell ratio for all sold SBH's was 97% (same as 2014)
- In Prescott, the average sales price of SBH's was \$355,907.
Median Sales Price was \$328,350. (2014: average \$330,037 and median \$300,000)
- In Prescott Valley, the average sales price of SBH's was \$238,115.
Median Sales Price was \$220,035. (2014: average \$219,953 and median \$205,000)
- Only 245 (6.5%) of total sales (all home types-3752) were "distressed" (Foreclosures and Short sales) ***Indicates "recovered" market.
- Homes Sales by price bracket:
2672 or 72% of the sales were under \$300,000.
889 or 24% of the sales were between \$300,001 - \$500,000.
228 or 6% of the sales were between \$500,001 - \$1,000,000.
There were 10 sales above a million in 2015 vs. 13 in 2014
- All homes types in all area: Least Expensive \$14,500 - Most Expensive \$5,000,000
- 2,973 (79.5%) of the 3752 homes sold were site built. 603 (16%) were mobile/manufactured. 176 (1/2%) were townhomes, condos, modular or patio homes



Residential Properties Sold / Quarter

Year	1 st Qtr	2 nd Qtr	3 rd Qtr	4 th Qtr	Annual
1996	247	466	465	416	1594
1997	342	503	556	481	1882
1998	388	548	634	562	2132
1999	453	616	694	581	2344
2000	483	637	648	588	2356
2001	478	681	796	653	2608
2002	546	795	753	696	2790
2003	572	786	969	905	3232
2004	728	1001	1155	970	3854
2005	789	1012	1162	943	3906
2006	633	779	768	664	2844
2007	591	722	672	523	2508
2008	401	533	617	452	2003
2009	365	546	686	674	2271
2010	579	869	736	773	2957
2011	694	873	816	737	3120
2012	753	856	950	878	3437
2013	743	1005	993	829	3570
2014	687	933	938	847	3405
2015	702	1048	1089	913	3752

Residential Properties Sold/Month

Month	2009	2010	2011	2012	2013	2014	2015
January	115	173	195	238	223	219	191
February	116	178	203	231	246	223	215
March	134	228	296	284	274	245	296
April	165	320	276	250	310	299	308
May	145	238	293	308	373	334	373
June	236	311	303	298	322	300	367
July	261	240	266	327	351	324	373
August	236	248	275	325	336	309	372
September	189	248	276	298	306	305	344
October	281	285	257	308	319	329	357
November	195	232	250	272	263	250	258
December	198	256	230	298	247	268	298
Total	2,271	2,957	3,120	3,437	3,570	3,405	3752

As of January 7th 2016 – **367 residential properties are under contract (sale pending).*

All Sales by Area:

Total: 3752

Prescott: 1580 or 42.5%

Prescott Valley: 969 or 25%

Chino Valley/Paulden: 429 or 11%

Dewey/Humboldt: 398 or 11.5%

Surrounding area: 376 or 10%

**Average Days on Market /
List to Sell Ratio (all home types)**

All Area: 91 / 98%

Prescott: 105 / 97%

Prescott Valley: 63 / 99%

Chino Valley: 99 / 97%

Dewey/Humboldt: 85 / 97%

Sales by Seller Type:

Total: 3752

Normal Equity Sellers: 3498 (93%)

REO/Lender Owned/Foreclosures: 232 (6%)

Short Sales: 22

Homes Currently Listed / Pending by Area:

Total: 1,130 / 367

Prescott: 512 / 171

Prescott Valley: 203 / 101

Chino Valley: 141 / 36

Dewey/Humboldt: 124 / 31

Surrounding area: 150 / 28

Total Listed Inventory /**Pending Sales by Seller Type:**

Total: 1,130 / 367

Normal Equity Sellers: 1,091 / 325

REO/Lender Owned/Foreclosures: 30 / 19

Short Sales: 9 / 3

2015	# of site built homes sold	Median \$/sq'	# of mobile/manu homes sold	Median \$/sq'
Prescott	1360	\$158	102	\$109
Prescott Valley	969	\$134	124	\$80
Chino Valley/Paulden	268	\$125	160	\$78
Dewey/Humboldt/Mayer	244	\$116	137	\$63

****these numbers do not include townhomes, condos, and modular or patio homes.**

This information is deemed reliable but not guaranteed it is pulled from the PAAR MLS.

The Cody Anne Team

codyanne@realtyexecutives.com
prescottrealestate.guru

Realty Executives
Northern Arizona
503 E Gurley St.
Prescott AZ 86301
office: 928-777-0257
fax: 866-514-1901

CODY ANNE YARNES

Realtor®

928-848-1188

